InSPiR2eS Global Pitching Research Competition 2025 (IGPRC2025) General Information & Timelines ... IHEC of Sousse Chapter

Background

Following on from the great success of the first three editions of the InSPiR2eS Global Pitching Research Competition (IGPRC) ... <u>IGPRC2022</u>, <u>IGPRC2023</u>, <u>IGPRC2024</u> ... the fourth edition IGPRC2025 is now underway! In partnership with the IHEC of Sousse (Institute of Higher Commercial Studies of Sousse), and our **Platinum sponsors**: Corvinus University of Budapest, Elsevier and APAEA, we are very pleased to announce a IHEC competition that feeds into IGPRC2025. The information below is specifically directed to the IHEC Chapter competition!

Core Task

The core task of this competition is to produce a written 1,000-word novel research pitch using the "pitching research" framework, PRF (see the skeleton PRF tool on the following page). For a detailed explanation of the PRF, see the latest version of the SSRN paper "<u>Pitching Research</u>" [Faff (2024)].

Eligibility

- open to research-enabled and research-focused students from any discipline: currently active Higher Degree Research (HDR) students e.g., PhD, DBA, Masters.
- participants must have a IHEC of Sousse university affiliation.
- participants must register as <u>InSPiR2eS</u> members (free membership).

Competition Prizes and Awards

The total prize pool for IGPRC2025 is approximately $\leq 10,000$. For the IHEC of Sousse Chapter competition, the overall IHEC winner receives ≤ 300 ; and subject to reaching a quality threshold, second receives ≤ 200 , and third place receives ≤ 100 . Additionally, the IHEC winner will automatically advance to an all-Africa competition, in which a small select set of Africa-based Chapter winners will vie to be crowned the Continental winner (with a $\leq 1,000$ prize). AND then, the all-Africa winner automatically advances to the grand-final phase of the IGPRC2025 ... and maybe win the major IGPRC prize!

Important Dates & Timeline

- February 2025: web portal will open to receive "IHEC-Chapter IGPRC2025" entries (https://pitchmyresearch.com/main/competitions)
- **30 August 2025:** final deadline for submission of IHEC Chapter entries.
- **18 September 2025:** announcement of IGPRC2025 IHEC Chapter finalists.
- 22 October 2025: IHEC-Chapter IGPRC2025 Final (details to come).
- November 2025: determination and announcement of IGPRC2025 grand finalists.
- January 2026: "gala" online Grand Final comprising at least 6 IGPRC2025 finalists drawn from all around the globe (the IGPRC2025 winner will be determined by the combined quality of written and oral pitch).

Further Enquiries

Contact Professor Robert Faff at: robert.faff@uni-corvinus.hu



Faff's (2024) Pitching Research Framework Tool

FOUR	Four Big Picture Anchors
(A) Working Title	
(B) Basic Research Question	
(C) Key paper(s)	
(D) Motivation/Puzzle	
THREE	Three essential Building Blocks
(E) Idea?	
(F) Data?	
(G) Tools?	
TWO	Two key questions
(H) What's New?	
(I) So What?	
ONE	One bottom line
(J) Contribution?	
(K) Other Considerations	

Faff, R., (2024), "Pitching Research", available at SSRN: <u>http://ssrn.com/abstract=2462059.</u>